#GROW UKRAINE

export for U
<table>
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<tr>
<th>CONTENT</th>
<th>HOW TO READ THE INFOGRAPHICS?</th>
<th>LIVESTOCK PRODUCTS</th>
<th>MILK AND DAIRY PRODUCTS</th>
<th>GRAINS</th>
<th>VEGETABLES</th>
<th>FRUITS AND FRUIT PRODUCTS</th>
<th>TREE NUTS</th>
<th>OILSEEDS</th>
<th>SUGAR, HONEY, SUGAR CONFECTIONERY</th>
<th>CONFECTIONERY</th>
<th>VEGETABLE OILS AND THEIR CLEAVAGE PRODUCTS</th>
<th>PRODUCTS OF THE MILLING INDUSTRY</th>
<th>RESIDUES AND WASTE FROM THE FOOD INDUSTRIES</th>
<th>FISH PRODUCTS</th>
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<tbody>
<tr>
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</tr>
</tbody>
</table>
Change in food group export for March-December 2022 vs respective period in 2021
Source: SSSU

Food group exports in March-December 2022 (Time of War)

Number of countries importing agri food products from Ukraine in 2022 compared to 2021
Source: SSSU

Dynamics of export-import and trade balance of food group
Source: SSSU

Share of food group in agricultural exports in 2022 compared to 2021
Source: SSSU

Regional makeup of food group exports in 2022
Source: SSSU

Structure of exports of the products group in context of main goods positions in 2022
Source: SSSU

How to read the Infographics?

LIVESTOCK PRODUCTS

Dynamics of Trade, MLN $

Commodity Structure, %

Number of countries importing agri food products from Ukraine in 2022 compared to 2021
Source: SSSU

Change in food group export for March-December 2022 vs respective period in 2021
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Food group exports in March-December 2022 (Time of War)

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Share of food group in agricultural exports in 2022 compared to 2021
Source: SSSU

Regional makeup of food group exports in 2022
Source: SSSU

Structure of exports of the products group in context of main goods positions in 2022
Source: SSSU
Main goods exporting countries in 2021
(for the EU - export volumes and position do not take into account internal trade between the EU member states)
Source: UN Comtrad, TradeMap

Top-10 importer countries of Ukrainian goods in 2022
Source: SSSU

Dynamics of the number of partner countries importing Ukrainian goods (countries importing more than 1 ths $ per year)
Source: SSSU

Share of Ukraine in Global product exports in 2021
Source: UN Comtrade, TradeMap

Dynamics of world export of goods
Source: UN Comtrad, TradeMap

Change in goods export for March-December 2022 vs the respective period in 2021 and current export of goods
Source: MDETA, professional associations, expert review
UKRAINIAN AGRICULTURE
Agriculture in Ukraine

**Role in Ukrainian Economy**

- **17.2%** of employment were employed in the agricultural sector in 2021.
- **2.69 million people** were employed in the agricultural sector in 2021.
- Agricultural exports in 2022 reached **53% or $23.4 billion** compared to **40.7% or $27.7 billion** in 2021.
- **20.3%** of GDP

**Role in World Agriculture in 2022**

<table>
<thead>
<tr>
<th>Product</th>
<th>Export, mln $</th>
<th>Production</th>
<th>Export</th>
</tr>
</thead>
<tbody>
<tr>
<td>corn</td>
<td>5 947</td>
<td>#8</td>
<td>#4</td>
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<td>sunflower oil</td>
<td>5 467</td>
<td>#3</td>
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<td>wheat</td>
<td>2 677</td>
<td>#9</td>
<td>#6</td>
</tr>
<tr>
<td>rapeseed</td>
<td>1 545</td>
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<tr>
<td>sunflower meal</td>
<td>1 256</td>
<td>#2</td>
<td>#1</td>
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<tr>
<td>soybeans</td>
<td>863</td>
<td>#9</td>
<td>#8</td>
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<tr>
<td>poultry</td>
<td>852</td>
<td>#20</td>
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<td>soybean meal</td>
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<td>#11</td>
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<td>powdered milk, cream</td>
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<td>#12</td>
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<td>84</td>
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<td>#8</td>
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<td>butter</td>
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<td>#5</td>
<td>#4</td>
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<td>beef</td>
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<td>#20</td>
<td>#22</td>
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<tr>
<td>live bovine animals</td>
<td>35</td>
<td>#15</td>
<td>#9</td>
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Source: USDA, rank by natural indicators

Source: SSSU, MAPF
DYNAMICS AND STRUCTURE OF AGRICULTURAL TRADE, BLN $

DYNAMICS OF TRADE, BLN $

<table>
<thead>
<tr>
<th>Year</th>
<th>Import</th>
<th>Export</th>
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<tr>
<td>2005</td>
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<td>2006</td>
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<td>2007</td>
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<td>2008</td>
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<td>2010</td>
<td>9.9</td>
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<tr>
<td>2011</td>
<td>12.8</td>
<td></td>
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<tr>
<td>2012</td>
<td>17.9</td>
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<tr>
<td>2013</td>
<td>17.0</td>
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<td>2014</td>
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<tr>
<td>2015</td>
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<td>2016</td>
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<td>2017</td>
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<td></td>
</tr>
<tr>
<td>2018</td>
<td>18.6</td>
<td></td>
</tr>
<tr>
<td>2019</td>
<td>22.1</td>
<td></td>
</tr>
<tr>
<td>2020</td>
<td>22.2</td>
<td></td>
</tr>
<tr>
<td>2021</td>
<td>27.7</td>
<td></td>
</tr>
<tr>
<td>2022</td>
<td>23.4</td>
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STRUCTURE OF TRADE IN 2022

- GRAIN
- VEGETABLE OILS
- OILSEEDS
- RESIDUES FROM THE FOOD INDUSTRIES
- LIVESTOCK PRODUCTS
- SUGAR, HONEY, SUGAR CONFECTIONERY
- FRUITS AND FRUIT PRODUCTS
- OTHER
- CONFECTIONERY
- MILK AND MILK PRODUCTS
- PRODUCTS OF THE MILLING
- BEVERAGES
- NUTS
- VEGETABLES
- FISH PRODUCTS
MAJOR IMPORTERS OF UKRAINIAN PRODUCTS 2021, MLN $

Europe 8,974.4 (32.4%)  
EU 27.7%

EAEU 835.6 (3.0%)

Asia 5,385.7 (19.4%)

Africa 3,740.7 (13.5%)

Middle East 4,851.6 (17.5%)

Southeast Asia 3,519.5 (12.7%)
LIVESTOCK PRODUCTS
POULTRY

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Brazil: 6,954 mln $
2. USA: 4,773 mln $
3. EU: 3,215 mln $
4. Turkey: 844 mln $
5. Ukraine: 716 mln $
6. China: 589 mln $

WORLD: DYNAMICS OF EXPORT, BLN $


Export
Import
Balance

UKRAINE: DYNAMICS OF TRADE, MLN $


TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU: 42.5%
Saudi Arabia: 25.8%
United Arab Emirates: 4.8%
Turkey: 3.9%
Azerbaijan: 2.4%
Republic of Moldova: 2.3%
Kuwait: 1.9%
Kyrgyzstan: 1.9%
Kazakhstan: 1.5%
Somalia: 1.3%
Other: 11.9%

WORLD: DYNAMICS OF EXPORT, BLN $


Export
Import
Trend line

SHARE OF GLOBAL EXPORT

1.7% CAGR

93 87 4.09% 87 111 2021 4.09% 87 111

EXPORTS IN TIMES OF WAR

2021 130 218 189 258 341 507 526 509 657 811
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU - 1,221 mln $
2. Australia - 1,053 mln $
3. Canada - 881 mln $
4. South Africa - 24 mln $
5. Chile - 32 mln $

TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- Egypt - 63.5%
- Lebanon - 22.7%
- Jordan - 11.6%
- Republic of Moldova - 1.8%
- Kyrghyzstan - 0.3%
- Kazakhstan - 0.2%

UKRAINE: DYNAMICS OF TRADE, MLN $

WORLD: DYNAMICS OF EXPORT, BLN $

- Trend line

CAGR

-0.3%
EGG PRODUCTS

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU 198 mln $
2. USA 95 mln $
3. China 33 mln $
4. Ukraine 12 mln $
5. Thailand 13 mln $
6. Brazil 8 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 89.0%
Saudi Arabia 4.3%
United Arab Emirates 1.9%
Kuwait 1.0%
Israel 0.9%
Uzbekistan 0.8%
Philippines 0.7%
Republic of Moldova 0.5%
Pakistan 0.4%
Thailand 0.3%
Other 0.3%

UKRAINE: DYNAMICS OF TRADE, MLN $

WORLD: DYNAMICS OF EXPORT, BLN $

0.3% 2012 0.37 0.33 0.37 0.40 0.45 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022
0.38 0.40 0.40 0.38 0.32 0.33 0.38 2.3% CAGR

0% 20% 40% 60% 80% 100%
0% 20% 40% 60% 80% 100%

0.40 0.40 0.40 0.38 0.37 0.37 0.38 0.32 0.33 0.38 0.40 0.45

0% 20% 40% 60% 80% 100%
0% 20% 40% 60% 80% 100%

0.40 0.40 0.40 0.38 0.37 0.37 0.38 2.3% CAGR

0.37 0.33 0.33 0.32 0.32 0.33 0.38 2.3% CAGR
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU 10,828 mln $
2. USA 5,957 mln $
3. Canada 3,237 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- United Arab Emirates: 22.2%
- China, Hong Kong: 45.6%
- Angola: 6.3%
- Liberia: 5.0%
- EU: 4.8%
- Republic of the Congo: 4.4%
- Panama: 3.2%
- Georgia: 2.7%
- China: 0.9%
- Marshall Islands: 0.9%
- Other: 4.2%

WORLD: DYNAMICS OF EXPORT, BLN $

- 2012: 15.5
- 2013: 15.0
- 2014: 16.0
- 2015: 16.3
- 2016: 15.4
- 2017: 16.3
- 2018: 15.4
- 2019: 19.3
- 2020: 5.7%
- 2021: 25.7
- 2022: 25.5

CAGR
MILK AND DAIRY PRODUCTS
**Milk and Dairy Products**

- **Asia**: 3.3%
- **Southeast Asia**: 7.7%
- **Africa**: 2.4%
- **Middle East**: 8.7%
- **Europe**: 67.5%
- **EAEU**: 9.3%
- **America**: 1.1%

**Dynamics of Trade, MLN $**

- **Export**
  - 2013: 273
  - 2014: 175
  - 2015: 143
  - 2016: 116
  - 2017: 217
  - 2018: 171
  - 2019: 75
  - 2020: -125
  - 2021: -195
  - 2022: 26
- **Import**
  - 2013: 324
  - 2014: 178
  - 2015: 158
  - 2016: 282
  - 2017: 264
  - 2018: 224
  - 2019: 172
  - 2020: 178
  - 2021: 251
  - 2022: 26

**Commodity Structure, %**

- **Whey**
- **Cheese**
- **Butter**
- **Powdered milk, cream**
- **Other**

**Export in times of war**

- 2021: 149 milion $
- 2022: 226 million $

**Export share of export markets**

- 2021: 106
- 2022: 93

**The share of exports**

- 2021: 0.6%
- 2022: 1.1%
TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. New Zealand 2,028 mln $
2. EU 1,592 mln $
3. Belarus 451 mln $
4. Saudi Arabia 52 mln $
5. Argentina 77 mln $
6. Ukraine 52 mln $
7. Other 0.4%
8. Libya 0.7%
9. Philippines 0.6%
10. Armenia 0.4%
11. Georgia 1.7%
12. Kazakhstan 5.2%
13. Israel 5.5%
14. Azerbaijan 9.7%
15. Republic of Moldova 18.9%

TOP-10 EXPORTERS OF UKRAINIAN FOOD PRODUCTS

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11. Georgia 1.7%
12. Kazakhstan 5.2%
13. Israel 5.5%
14. Azerbaijan 9.7%
15. Republic of Moldova 18.9%

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

$5.26 bln Global Export

EU 1,592 mln $
Belarus 451 mln $
Ukraine 52 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. New Zealand 2,028 mln $
2. EU 1,592 mln $
3. Belarus 451 mln $
4. Saudi Arabia 52 mln $
5. Argentina 77 mln $
6. Ukraine 52 mln $
7. Other 0.4%
8. Libya 0.7%
9. Philippines 0.6%
10. Armenia 0.4%

WORLD: DYNAMICS OF EXPORT, BLN $

3.4 4.0 4.4 4.8 5.1 5.0 4.9 4.3 4.9 CAGR

UKRAINE: DYNAMICS OF TRADE, MLN $


37 41 1.56% $75 mln exports in times of war

37 41 1.56% $75 mln exports in times of war
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **USA**: 2.668 mln $ (3rd place)
- **EU**: 4.341 mln $ (2nd place)
- **Ukraine**: 57 mln $ (18th place)
- **South Africa**: 62 mln $ (17th place)
- **New Zealand**: 6.961 mln $ (1st place)

**FULL CREAM MILK POWDER**

**TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- **EU**: 45.7%
- **Israel**: 9.3%
- **Bangladesh**: 7.2%
- **Malaysia**: 5.7%
- **Georgia**: 4.9%
- **Republic of Moldova**: 4.7%
- **Lebanon**: 4.1%
- **Albania**: 3.1%
- **Azerbaijan**: 2.4%
- **Philippines**: 1.9%
- **Other**: 11.0%

**UKRAINE: DYNAMICS OF TRADE, MLN $**

- **2013**: 121
- **2014**: 109
- **2015**: 89
- **2016**: 74
- **2017**: 81
- **2018**: 59
- **2019**: 76
- **2020**: 56
- **2021**: 57
- **2022**: 86

**WORLD: DYNAMICS OF EXPORT, BLN $**

- **2012**: 16.4
- **2013**: 20.5
- **2014**: 22.2
- **2015**: 18.2
- **2016**: 16.2
- **2017**: 16.9
- **2018**: 17.9
- **2019**: 16.2
- **2020**: 17.9
- **2021**: 19.2

- **Trend line**: 1.8% CAGR
### Major Exporters and the Position of Ukraine in 2021

![Image of world map with major exporters]

- **USA**: 1,812 mln $
- **EU**: 7,842 mln $
- **Ukraine**: 27 mln $
- **New Zealand**: 1,483 mln $
- **Mexico**: 30 mln $
- **Brazil**: 23 mln $

**Global Export**: $16.80 bln

**Number of Export Markets**: 39

**Share of Global Export**: 0.25%

**Exports in Times of War**: 19.2% of global export

### Top-10 Importers of Ukrainian Food Products

- **Kazakhstan**: 362
- **EU**: 251
- **Republic of Moldova**: 120
- **Uzbekistan**: 35
- **Azerbaijan**: -6
- **USA**: -15
- **Israel**: -36
- **Kyrghyzstan**: -82
- **Jordan**: -186
- **Georgia**: -234

### World: Dynamics of Export, BLN $

- **2012**: 11.6
- **2013**: 12.6
- **2014**: 12.1
- **2015**: 12.2
- **2016**: 15.5
- **2017**: 16.8
- **2018**: 16.9
- **2019**: 16.8
- **2020**: 16.4
- **2021**: 16.2
- **2022**: 15.5

**CAGR (Compound Annual Growth Rate)**: 4.2%
WHEY POWDER

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU 1,566 mln $
2. USA 869 mln $
3. New Zealand 551 mln $
4. Switzerland 24 mlm $
11. Ukraine 23 mln $
12. Russia 22 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

<table>
<thead>
<tr>
<th>Country</th>
<th>Imports</th>
<th>Share</th>
</tr>
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<tbody>
<tr>
<td>China</td>
<td>27.0%</td>
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<tr>
<td>EU</td>
<td>16.7%</td>
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<tr>
<td>Malaysia</td>
<td>7.3%</td>
<td></td>
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<tr>
<td>Vietnam</td>
<td>7.3%</td>
<td></td>
</tr>
<tr>
<td>Pakistan</td>
<td>7.3%</td>
<td></td>
</tr>
<tr>
<td>Egypt</td>
<td>3.1%</td>
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<tr>
<td>Philippines</td>
<td>3.0%</td>
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<tr>
<td>Myanmar</td>
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<td>Thailand</td>
<td>2.8%</td>
<td></td>
</tr>
<tr>
<td>Bangladesh</td>
<td>2.8%</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>12.4%</td>
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UKRAINE: DYNAMICS OF TRADE, MLN $

<table>
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<tr>
<th>Year</th>
<th>Export</th>
<th>Import</th>
<th>Balance</th>
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<tbody>
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<td>10</td>
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</tr>
<tr>
<td>2022</td>
<td>16</td>
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WORLD: DYNAMICS OF EXPORT, BLN $

<table>
<thead>
<tr>
<th>Year</th>
<th>Export</th>
<th>Trend line</th>
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<td>2017</td>
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<td>2018</td>
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<tr>
<td>2019</td>
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<td>1.4% CAGR</td>
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<td>3.7</td>
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</tr>
<tr>
<td>2021</td>
<td>3.7</td>
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</table>

35 number of export markets
28 share of Global Export
76% exports in times of war
MILK AND CREAM, NOT CONCENTRATED

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- United Kingdom: £394 mln
- EU: £1,769 mln
- Ukraine: £10 mln
- Vietnam: £13 mln
- New Zealand: £869 mln

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. Republic of Moldova
2. Georgia
3. Armenia
4. Libya
5. Macedonia
6. Azerbaijan
7. USA
8. EU
9. Lebanon
10. Gambia

UKRAINE: DYNAMICS OF TRADE, MLN $

World: Dynamics of Export, BLN $

WORLD: DYNAMICS OF EXPORT, BLN $


- Export
- Import
- Balance

UKRAINE: DYNAMICS OF TRADE, MLN $

- Export
- Import
- Balance

WORLD: DYNAMICS OF EXPORT, BLN $

- Export
- Trend line


- Export
- Trend line


- Export
- Trend line


- Export
- Trend line


- Export
- Trend line


- Export
- Trend line


- Export
- Trend line


- Export
- Trend line

GRAINS
GRAINS

**Exports and Imports**

- **2021**: 45.1% exports, 39.3% imports
- **2022**: 45.1% exports, 39.3% imports

**Balance**

- **2021**: $6,335 million

**Regions**

- **Europe**: 52.2% (51.2% in 2021)
- **Middle East**: 17.0%
- **Africa**: 13.5%
- **Asia**: 15.1%
- **Southeast Asia**: 2.1%
- **EAEU**: 0.1%
- **America**: 0.0%

**Number of Export Markets**

- **2021**: 136
- **2022**: 105

**Commodity Structure**

- **corn**: 39.3%
- **wheat**: 52.2%
- **dried leguminous**: 2.1%
- **other grain**: 6.6%

**Dynamics of Trade, BLN $**

- **2013** to **2022**
- **Export**: 6.42, 6.61, 6.12, 6.19, 6.65, 7.20, 9.77, 9.54, 12.49, 9.04
- **Import**: 6.11, 6.24, 5.96, 6.04, 6.47, 7.40, 9.59, 9.36, 12.32, 9.20
- **Balance**: 6.31, 6.37, 0.08, 0.15, 0.18, 0.80, 0.28, 0.18, 0.17, 0.04

**Exports in Times of War**

- **2020**: 5.96
- **2021**: 6.04
- **2022**: 6.47
WHEAT

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU 8,082 mln $
2. Russian Federation 7,302 mln $
3. USA 7,287 mln $
4. Canada 6,639 mln $
5. Argentina 2,973 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- EU: 34.4%
- Turkey: 17.8%
- Egypt: 9.0%
- Algeria: 5.3%
- Lebanon: 3.8%
- Yemen: 3.3%
- Pakistan: 3.2%
- Indonesia: 3.0%
- Tunisia: 2.6%
- Bangladesh: 2.4%
- Other: 15.2%

UKRAINE: DYNAMICS OF TRADE, MLN $

- Share of Global Export: 5.52%
- Number of export markets: 65
- Exports in times of war: 42% 2021
- Export: 5.075 mln $
- Import: 7.302 mln $

WORLD: DYNAMICS OF EXPORT, BLN $

- Export: 48.48 bln
- Trend line: 48.5
- CAGR: 1.9%
TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

<table>
<thead>
<tr>
<th>Country</th>
<th>Import</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU</td>
<td>572</td>
<td>50.1%</td>
</tr>
<tr>
<td>Turkey</td>
<td>839</td>
<td>21.2%</td>
</tr>
<tr>
<td>China</td>
<td>767</td>
<td>11.1%</td>
</tr>
<tr>
<td>Libya</td>
<td>666</td>
<td>10.3%</td>
</tr>
<tr>
<td>Israel</td>
<td>711</td>
<td>2.5%</td>
</tr>
<tr>
<td>Lebanon</td>
<td>707</td>
<td>1.9%</td>
</tr>
<tr>
<td>Tunisia</td>
<td>707</td>
<td>1.2%</td>
</tr>
<tr>
<td>Republic of Moldova</td>
<td>707</td>
<td>0.5%</td>
</tr>
<tr>
<td>Jordan</td>
<td>707</td>
<td>0.3%</td>
</tr>
<tr>
<td>Switzerland</td>
<td>707</td>
<td>0.2%</td>
</tr>
<tr>
<td>Other</td>
<td>707</td>
<td>0.7%</td>
</tr>
</tbody>
</table>
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **1 Canada**: $2.947 bln
- **2 United Kingdom**: 104 mln $
- **19 Ukraine**: 143 mln $
- **18 UAE**: 149 mln $
- **3 Myanmar**: 937 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- **Turkey**: 31.4%
- **EU**: 29.5%
- **Pakistan**: 7.2%
- **Malaysia**: 6.5%
- **Republic of Moldova**: 2.6%
- **Djibouti**: 2.4%
- **Sri Lanka**: 1.7%
- **United Kingdom**: 1.7%
- **United Arab Emirates**: 1.6%
- **Indonesia**: 1.5%

DRIED LEGUMINOUS

WORLD: DYNAMICS OF EXPORT, BLN $

- **2012**: 9.5
- **2013**: 9.0
- **2014**: 9.6
- **2015**: 10.8
- **2016**: 11.2
- **2017**: 11.7
- **2018**: 8.8
- **2019**: 8.8
- **2020**: 2.3%
- **2021**: 11.2
- **2022**: 11.7

UKRAINE: DYNAMICS OF TRADE, MLN $

- **2013-2022**
- **Export**
- **Import**
- **Balance**

- **2021**: 72
- **2020**: 60
- **2019**: 76
- **2018**: 116
- **2017**: 149
- **2016**: 155
- **2015**: 138
- **2014**: 130
- **2013**: 143
VEGETABLES
VEGETABLES

DYNAMICS OF TRADE, MLN $

- Export
- Import
- Balance

COMMODITY STRUCTURE, %

- leguminous vegetables
- onion
- tomatoes, fresh or chilled
- vegetables, excl. tomatoes (fresh or chilled)
- tomatoes, prepared or preserved
- vegetables, excl. tomatoes (frozen, dried, prepared or preserved)
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU: 6,375 mln $
2. China: 6,591 mln $
3. USA: 2,422 mln $
4. Lebanon: 34 mln $
5. Uzbekistan: 35 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. EU: 58.7%
2. Republic of Moldova: 10.4%
3. Georgia: 7.2%
4. Belarus: 4.2%
5. United Kingdom: 3.1%
6. Turkey: 3.0%
7. Switzerland: 2.5%
8. Israel: 2.3%
9. Republic of Korea: 2.3%
10. USA: 2.2%

WORLD: DYNAMICS OF EXPORT, BLN $


17.4 19.5 20.3 19.9 21.2 23.0 24.2 23.2 24.7 25.7

4.4% CAGR

VEGETABLES, EXCL. TOMATOES (frozen, dried, prepared or canned)
VEGETABLES, EXCL. TOMATOES (fresh or chilled)

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- Republic of Moldova: 25.0%
- Belarus: 15.4%
- Azerbaijan: 7.1%
- Switzerland: 0.5%
- Georgia: 0.3%
- Turkey: 0.2%
- Macedonia: 0.1%
- United Kingdom: 0.1%
- Somalia: 0.1%
- Other: 0.4%

WORLD: DYNAMICS OF EXPORT, BLN $

- Trend line:
  - CAGR: 6.0%
  - 2012: 12.1
  - 2013: 13.8
  - 2014: 14.7
  - 2015: 14.5
  - 2016: 15.4
  - 2017: 16.3
  - 2018: 17.1
  - 2019: 19.7
  - 2020: 20.4

UKRAINE: DYNAMICS OF TRADE, MLN $

- Balance:
  - 2013: -158
  - 2014: -121
  - 2015: -115
  - 2016: -98
  - 2017: -23
  - 2018: -16
  - 2019: -21
  - 2020: -39
  - 2021: -46

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- USA: 3rd place, $2.580 bln
- EU: 2nd place, $3.716 bln
- Ukraine: 38th place, $24 mln
- Kazakhstan: 37th place, $31 mln
- Bangladesh: 39th place, $23 mln

EU: 2021

- Global Export: $20.43 bln
- Number of export markets: 43
- Share of Global Export: 0.06%
- Exports in times of war: $8 bln
LEGUMINOUS VEGETABLES

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Morocco 248 mln $
2. China 183 mln $
3. Guatemala 175 mln $
4. Ukraine 7 mln $
5. Malaysia 11 mln $
6. Australia 7 mln $

TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. Turkey 50.3%
2. Iraq 24.9%
3. EU 21.4%
4. Libya 3.3%

UKRAINE: DYNAMICS OF TRADE, MLN $


WORLD: DYNAMICS OF EXPORT, BLN $

FRUITS AND FRUIT PRODUCTS
FRUITS AND FRUIT PRODUCTS

1.4% 1.8%
2021 2022
the share of exports

102 96
2021 2022
number of export markets

103%
of 2021
$358
million
of 2021
exports in times of war

DYNAMICS OF TRADE, MLN $

Europe 75.5%
71.9%

Asia 0.2%

Africa 0.1%

Middle East 4.1%

Southeast Asia 0.1%

EAEU 2.3%

America 17.5%

COMMODITY STRUCTURE, %

- fruit and berries (jams, jellies)
- apples, pears
- fresh fruits and berries
- fruit juices
- frozen fruits and berries

FRUIT JUICES

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU
USA
Turkey
Canada
United Kingdom
Belarus
Norway
Republic of Moldova
Mexico
Georgia
Other

WORLD: DYNAMICS OF EXPORT, BLN $

UKRAINE: DYNAMICS OF TRADE, MLN $

Egypt
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **Canada**: 452 mln $
- **Serbia**: 682 mln $
- **Vietnam**: 203 mln $
- **Malaysia**: 234 mln $
- **Chile**: 495 mln $
- **Ukraine**: 216 mln $

**TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- **EU**: 98.2%
- **Serbia**: 0.7%
- **San Marino**: 0.4%
- **United Kingdom**: 0.2%
- **Canada**: 0.2%
- **Israel**: 0.1%
- **Republic of Moldova**: 0.1%
- **Switzerland**: 0.1%

**UKRAINE: DYNAMICS OF TRADE, MLN $**

<table>
<thead>
<tr>
<th>Year</th>
<th>Export</th>
<th>Import</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>216</td>
<td>38</td>
<td>178</td>
</tr>
<tr>
<td>2013</td>
<td>192</td>
<td>43</td>
<td>149</td>
</tr>
<tr>
<td>2014</td>
<td>205</td>
<td>41</td>
<td>164</td>
</tr>
<tr>
<td>2015</td>
<td>186</td>
<td>51</td>
<td>135</td>
</tr>
<tr>
<td>2016</td>
<td>216</td>
<td>61</td>
<td>155</td>
</tr>
<tr>
<td>2017</td>
<td>203</td>
<td>78</td>
<td>125</td>
</tr>
<tr>
<td>2018</td>
<td>111</td>
<td>77</td>
<td>34</td>
</tr>
<tr>
<td>2019</td>
<td>101</td>
<td>84</td>
<td>17</td>
</tr>
<tr>
<td>2020</td>
<td>95</td>
<td>56</td>
<td>39</td>
</tr>
<tr>
<td>2021</td>
<td>216</td>
<td>74</td>
<td>142</td>
</tr>
<tr>
<td>2022</td>
<td>192</td>
<td>78</td>
<td>114</td>
</tr>
</tbody>
</table>

**WORLD: DYNAMICS OF EXPORT, BLN $**

- **Global Export**: 5.42 bln $ (2022)
- **Share of Global Export**: 3.53%
- **Exports in times of war**: 82%

**Trend line**

- **CAGR**: 0.1% (2012-2021)
FRESH FRUITS AND BERRIES

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

WORLD: DYNAMICS OF EXPORT, BLN $
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **USA**: 1,072 mln $
- **EU**: 1,335 mln $
- **Ukraine**: 15 mln $
- **China**: 1,844 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- **Belarus**: 29.8%
- **United Arab Emirates**: 21.4%
- **EU**: 10.4%
- **Saudi Arabia**: 7.9%
- **Turkey**: 5.1%
- **Uzbekistan**: 4.6%
- **Iraq**: 3.3%
- **Azerbaijan**: 2.2%
- **Armenia**: 2.0%
- **Georgia**: 1.9%
- **Other**: 11.5%

WORLD: DYNAMICS OF EXPORT, BLN $

- **Trend line**: 0.9% CAGR
- **Exports in times of war**: 78% $10 mln

UKRAINE: DYNAMICS OF TRADE, MLN $

- **Export**: $43
- **Import**: 51
- **Balance**: 0.25%


Syrian Arab Republic: 17 mln $

Other:
- **Georgia**: 11.5%
- **Armenia**: 10.4%
- **Azerbaijan**: 7.9%
- **Iraq**: 5.1%
- **Uzbekistan**: 4.6%
- **Turkey**: 3.3%
- **Belarus**: 2.2%
- **EU**: 2.0%
- **United Arab Emirates**: 1.9%

APPLES, Pears

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **USA**: 1,072 mln $
- **EU**: 1,335 mln $
- **Ukraine**: 15 mln $
- **China**: 1,844 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

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- **Iraq**: 3.3%
- **Azerbaijan**: 2.2%
- **Armenia**: 2.0%
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WORLD: DYNAMICS OF EXPORT, BLN $

- **Trend line**: 0.9% CAGR
- **Exports in times of war**: 78% $10 mln

UKRAINE: DYNAMICS OF TRADE, MLN $

- **Export**: $43
- **Import**: 51
- **Balance**: 0.25%


Syrian Arab Republic: 17 mln $

Other:
- **Georgia**: 11.5%
- **Armenia**: 10.4%
- **Azerbaijan**: 7.9%
- **Iraq**: 5.1%
- **Uzbekistan**: 4.6%
- **Turkey**: 3.3%
- **Belarus**: 2.2%
- **EU**: 2.0%
- **United Arab Emirates**: 1.9%
TREE NUTS
**Tree Nuts**

- **2021 2022**
  - **Export**
    - Europe 89.7% 67.7%
    - EAEU 1.0%
    - Middle East 9.3%
  - **Import**
  - **Balance**
  - Number of export markets: 66 - 51
  - Share of exports: 0.4% - 0.3%

**Dynamics of Trade, MLN $**

- Exports in times of war 61% of 2021 $56 million
- Increase in exports in times of war from 2013 to 2022

**Commodity Structure, %**

- Other
- Walnuts

WALNUTS

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. USA 1,252 mln $
2. Mexico 578 mln $
3. Chile 468 mln $
4. China 384 mln $
5. Ukraine 115 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 67.7%
Azerbaijan 11.4%
Turkey 6.6%
Bosnia and Herzegovina 2.7%
Republic of Moldova 2.5%
Georgia 1.9%
Lebanon 1.0%
Montenegro 1.0%
Iraq 1.0%
United Kingdom 0.8%
Other 3.4%

UKRAINE: DYNAMICS OF TRADE, MLN $

EU 36 63 88 66 88 99 115 117 113 97 80
Azerbaijan 20 48 43 26 38 64 99 117 115 97 80

WORLD: DYNAMICS OF EXPORT, BLN $

Export 2.2 2.4 2.8 2.8 2.6 3.0 3.1 3.1 3.1 3.1
Trend line 2.2 2.4 2.8 2.8 2.6 3.0 3.1 3.1 3.1 3.1
CAGR 3.8%
ALCOHOLIC AND NON-ALCOHOLIC BEVERAGES

1.1% 0.9%
2021 2022
the share of exports

145 108
2021 2022
number of export markets

55% $145
2021 million
exports in times of war

Europe 73.5% 55.4%

Asia 2.1%

EAEU 3.6%

Middle East 6.1%

Africa 1.7%

America 3.0%

Africa 1.7%

DYNAMICS OF TRADE, MLN $

<table>
<thead>
<tr>
<th>Year</th>
<th>Export</th>
<th>Import</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>411</td>
<td>251</td>
<td>160</td>
</tr>
<tr>
<td>2022</td>
<td>251</td>
<td>184</td>
<td>67</td>
</tr>
</tbody>
</table>

COMMODITY STRUCTURE, %

- wine
- beer
- spirits
- other
- alcoholic beverages (mainly vodka)
- waters and soft drinks
ALCOHOLIC BEVERAGES

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **EU**: $9,841 mln
- **UK**: $7,672 mln
- **Belarus**: $86 mln
- **Ukraine**: $88 mln

**MAJOR IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- **EU**: 33.2%
- **Undefined Countries**: 25.4%
- **Kazakhstan**: 7.4%
- **USA**: 5.8%
- **United Arab Emirates**: 5.5%
- **Georgia**: 4.0%
- **Republic of Moldova**: 3.9%
- **Azerbaijan**: 2.8%
- **Israel**: 2.3%
- **Ghana**: 2.1%
- **Other**: 7.7%

UKRAINE: DYNAMICS OF TRADE, MLN $

- **Export**: 154
- **Import**: 87
- **Balance**: 67

WORLD: DYNAMICS OF EXPORT, BLN $

- 2012: 22.8
- 2013: 23.8
- 2014: 23.3
- 2015: 21.4
- 2016: 21.3
- 2017: 22.5
- 2018: 25.0
- 2019: 25.9
- 2020: 25.9
- 2021: 30.4

**Trend line**: 3.3% CAGR
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **EU**: 18,875 mln $ (1)
- **Ukraine**: 16 mln $ (25)
- **Chile**: 1,967 mln $ (2)
- **Australia**: 1,697 mln $ (26)

WORLD: DYNAMICS OF EXPORT, BLN $

- **Trend line Export**
  - 2012: 20.8
  - 2013: 21.5
  - 2014: 21.5
  - 2015: 20.8
  - 2016: 21.4
  - 2017: 23.4
  - 2018: 24.3
  - 2019: 23.3
  - 2020: 24.8
  - 2021: 29.6

- **CAGR**: 4.0%

- **Global Export**: $29.56 bln
- **Export**: 43
- **Import**: 36
- **Balance**: 0.03%
- **Exports in times of war**: $6 mln

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- **EU**: 35%
- **Undefined Countries**: 24%
- **Republic of Moldova**: 10.5%
- **Kazakhstan**: 7.4%
- **USA**: 5.4%
- **Turkey**: 3.1%
- **Japan**: 2.4%
- **Israel**: 2.1%
- **Belarus**: 2.0%
- **Ghana**: 1.9%

World: Dynamics of Trade, MLN $

- **Export**: 82
- **Import**: 35
- **Balance**: 38

Other countries include:

- **Lebanon**: 19 mln $ (24)
- **Russian Federation**: 13 mln $ (26)
- **Other**
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Mexico - $5,016 mln
2. EU - 4,138 mln
3. USA - $722 mln

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- Republic of Moldova: 31.1%
- EU: 25.0%
- China: 15.4%
- Israel: 5.6%
- Bahrain: 3.9%
- Uganda: 3.2%
- Algeria: 2.0%
- Belarus: 1.7%
- Taiwan: 1.6%
- Georgia: 1.5%
- Other: 9.2%

WORLD: DYNAMICS OF EXPORT, BLN $

- CAGR: 4.4%
- 2021: $12.26 bln
- 2022: $14 mln

UKRAINE: DYNAMICS OF TRADE, MLN $

- 2021: 39%
Spirits

Major Exporters and the Position of Ukraine in 2021

1. USA $2,863 mln
2. Brazil $1,061 mln
3. EU $640 mln
19. Ukraine $23 mln

Top Importers of Ukrainian Food Products

- EU 98.0%
- Republic of Moldova 0.8%
- Switzerland 0.7%
- Georgia 0.3%
- Azerbaijan 0.2%

Ukraine: Dynamics of Trade, MLN $

2021:
- Europe: 2,600 mln
- USA: 2,863 mln
- Brazil: 1,061 mln

Ukraine: Dynamics of Import, MLN $

2021:
- Europe: 2,600 mln
- USA: 2,863 mln
- Brazil: 1,061 mln

Balance: Ukraine $23 mln

Share of Global Export: 0.79%

Exports in Times of War: 203% $30 mln

World: Dynamics of Export, BLN $

2010-2021:
- 2010: 6.1
- 2011: 4.7
- 2012: 4.1
- 2013: 4.4
- 2014: 4.9
- 2015: 5.5
- 2016: 5.1
- 2017: 0.6% CAGR

2021:
- USA: 6.4
- Brazil: 5.5
- Switzerland: 5.1
- Georgia: 6.4
OILSEEDS
OILSEEDS

The share of exports:
- 8.8% in 2021, 16.1% in 2022

Number of export markets:
- 96 in 2021, 86 in 2022

Exports in times of war:
- 155% of 2021
- $3.57 billion

Dynamics of trade, BLN $:
- Europe 82.1% (77.4% in 2021)
- Africa 1.0%
- America 0.1%
- Middle East 14.3%
- Asia 1.3%
- Southeast Asia 0.8%
- EAEU 0.5%

Commodity structure, %:
- Other
- Soybeans
- Sunflower seeds
- Rapeseeds

Exports in times of war:
- 2013: $1.69
- 2014: $1.48
- 2015: $1.54
- 2016: $1.70
- 2017: $1.56
- 2018: $2.16
- 2019: $1.84
- 2020: $1.99
- 2021: $2.44
- 2022: $3.76
**SUNFLOWER SEEDS**

**MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021**

<table>
<thead>
<tr>
<th>Country</th>
<th>Export</th>
<th>Import</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU</td>
<td>863 mln $</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ukraine</td>
<td>39 mln $</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Canada</td>
<td>38 mln $</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Serbia</td>
<td>59 mln $</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Turkey</td>
<td>227 mln $</td>
<td></td>
<td></td>
</tr>
<tr>
<td>China</td>
<td>507 mln $</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- **EU**: 78.9%
- **Turkey**: 15.7%
- **Republic of Moldova**: 4.7%
- **Georgia**: 0.2%
- **Bosnia and Herzegovina**: 0.2%
- **United Kingdom**: 0.1%
- **Seychelles**: 0.1%
- **Kazakhstan**: 0.1%
- **Iraq**: 0.1%
- **Other**: 0.1%

**UKRAINE: DYNAMICS OF TRADE, MLN $**

- Export: 1,256
- Import: 49
- Balance: 1,044

**WORLD: DYNAMICS OF EXPORT, BLN $**

- Trend line: 4.5%
- 2021: $49 times more $1.26 bln
OTHER OILSEEDS (mustard, flax seeds)

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Russian Federation 56.7 mln $
2. India 495 mln $
3. Canada 424 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- EU: 75.9%
- Turkey: 6.4%
- Egypt: 3.6%
- Iraq: 2.7%
- Republic of Moldova: 1.8%
- Serbia: 1.4%
- Macedonia: 1.0%
- Israel: 1.0%
- Saudi Arabia: 0.6%
- Lebanon: 0.6%
- Other: 5.1%

UKRAINE: DYNAMICS OF TRADE, MLN $

- 2013: 25 mln $
- 2014: 37 mln $
- 2015: 38 mln $
- 2016: 48 mln $
- 2017: 49 mln $
- 2018: 47 mln $
- 2019: 43 mln $
- 2020: 43 mln $
- 2021: 36 mln $
- 2022: 30 mln $

WORLD: DYNAMICS OF EXPORT, BLN $

- 2012: 4.3
- 2013: 5.8
- 2014: 6.2
- 2015: 5.8
- 2016: 5.9
- 2017: 5.6
- 2018: 5.6
- 2019: 5.9
- 2020: 5.8
- 2021: 3.5%

Trend line: CAGR
SUGAR, HONEY, SUGAR CONFECTIONERY
SUGAR, HONEY, SUGAR CONFECTIONERY

1.4% to 1.9% of 2021 exports in times of war

116 to 94 number of export markets

112% to 94 number of export markets

$370 million

Europe 82.0% to 76.2%

Africa 0.7%

America 2.8%

Asia 4.2%

Southeast Asia 0.1%

Middle East 6.5%

EAEU 3.7%

DYNAMICS OF TRADE, MLN $


224 181 219 285 312 315 390 437

312 240 253 450 465 355 389 437

393 398 503 393 465

385 366

COMMODITY STRUCTURE, %

other

honey

sugar confectionery

white sugar
RAW, WHITE SUGAR

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

- **Brazil**: 9,186 mln $ (1st)
- **Thailand**: 1,516 mln $ (3rd)
- **Ukraine**: 14 mln $ (56th)

**WORLD: DYNAMICS OF EXPORT, BLN $**

- Export: 27.6
- Trend line: -3.0% CAGR

**UKRAINE: DYNAMICS OF TRADE, MLN $**

- Export: 230
- Import: 215
- Balance: 15

**TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- EU: 98.7%
- Republic of Moldova: 1.2%
- Other: 0.0%

**UKRAINE: EXCHANGES IN TIMES OF WAR**

- Exports in times of war: 11 times more
- 2021: 139 mln $
CONFECTIONERY
CONFECTIONERY

1.8% 1.3%
The share of exports

2021 2022

120 99
Number of export markets

57% 239 million
Exports in times of war

DYNAMICS OF TRADE, MLN $

Europe 65.2% 46.2%

Asia 5.2%

EAEU 8.7%

Southeast Asia 0.2%

America 2.9%

Africa 3.1%

Oceania 0.1%

COMMODITY STRUCTURE, %

other

chocolate products

cakes, biscuits

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU
   - Export: 8,369 mln $
   - Import: 7,118 mln $
   - Balance: 1,251 mln $
   - Share of Global Export: 0.55%

2. Canada
   - Export: 3,783 mln $
   - Import: 2,162 mln $
   - Balance: 1,621 mln $

3. USA
   - Export: 2,162 mln $
   - Import: 2,162 mln $
   - Balance: 0 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- EU
  - Share of Global Export: 50.6%
- Republic of Moldova
  - Share: 10.0%
- Georgia
  - Share: 4.3%
- Libya
  - Share: 4.2%
- Kazakhstan
  - Share: 3.5%
- USA
  - Share: 3.4%
- Azerbaijan
  - Share: 3.3%
- Israel
  - Share: 2.8%
- Iraq
  - Share: 2.2%
- Turkey
  - Share: 2.1%
- Other
  - Share: 13.6%
VEGETABLE OILS AND THEIR CLEAVAGE PRODUCTS
SOYBEAN OIL

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

$15.98 bln Global Export

3 EU 1 331 mln $

10 Ukraine 295 mln $

2 Brazil 2 017 mln $

9 Turkey 342 mln $

11 Egypt 246 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 3.5% China 1.8% Tunisia 1.4% Jordan 1.2% Lebanon 0.8% United Kingdom 0.7% Israel 0.5% Malaysia 0.4% Saudi Arabia 0.3% Mauritius 1.0%

UKRAINE: DYNAMICS OF TRADE, MLN $


74 96 107 111 125 153 241 227 295 304

EU 1331 mln $

Turkey 342 mln $

Argentina 6 930 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 3.5% China 1.8% Tunisia 1.4% Jordan 1.2% Lebanon 0.8% United Kingdom 0.7% Israel 0.5% Malaysia 0.4% Saudi Arabia 0.3% Mauritius 1.0%

32 number of export markets

1.91% share of Global Export

$249mln exports in times of war

WORLD: DYNAMICS OF EXPORT, BLN $


9.5 8.4 8.7 8.7 8.5 8.0 8.0 9.0

4.6% CAGR

Export trend line
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

EU 796 mln $ 11 Ukraine 87 mln $

Malaysia $47 mln $ 3

Indonesia 1,634 mln $ 1

Colombia 73 mln $ 12

Uruguay 90 mln $ 10

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

Republic of Moldova 22.4%
EU 15.5%
Kazakhstan 11.3%
Georgia 9.2%
Lebanon 6.0%
Jordan 4.6%
Azerbaijan 4.5%
Iraq 4.2%
Armenia 3.2%
Qatar 2.4%
Other 16.8%

UKRAINE: DYNAMICS OF TRADE, MLN $


-26 -1 -1 13 55 61 72 35 30 37 9

WORLD: DYNAMICS OF EXPORT, BLN $

4.1% CAGR


3.8 3.7 3.9 3.3 3.3 3.8 3.7 3.5 3.9
RAPESEED OIL

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1 Canada 4,204 mln $
2 Russian Federation 987 mln $
3 EU 794 mln $
4 Ukraine 223 mln $

TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 92.9%
China 6.5%
Oman 0.4%
United Arab Emirates 0.2%

WORLD: DYNAMICS OF EXPORT, BLN $

Trend line 5.8% CAGR


Export 4.9 4.5 3.7 3.2 3.4 4.0 4.1 4.3 5.3 8.1
Import 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
Balance 4.9 4.5 3.7 3.2 3.4 4.0 4.1 4.3 5.3 8.1

UKRAINE: DYNAMICS OF TRADE, MLN $

2021

United Kingdom 271 mln $
Russia 987 mln $
Canada 4,204 mln $
USA 188 mln $

exports in times of war 36% $81 mln
share of Global Export 1.03%
number of export markets 15 15
$81

2022
PRODUCTS OF
THE MILLING INDUSTRY
PRODUCTS OF THE MILLING INDUSTRY

- **Europe**: 57.1% (38.7%)
- **EAEU**: 13.3%
- **Asia**: 4.8%
- **Southeast Asia**: 11.0%
- **Africa**: 3.6%
- **Middle East**: 7.7%
- **America**: 2.5%

**DYNAMICS OF TRADE, MLN $**

- 2021: 115, 2022: 129

**COMMODITY STRUCTURE, %**

- **Other**: Dark gray
- **Wheat flour**: Light green
- **Cereal groats, flakes**: Green
- **Pasta**: Dark green
- **Malt, starches, inulin**: Blue

**Exports in times of war**

- Share of exports: 72% of 2021 ($181 million)
- Number of export markets: 145 to 120
WHEAT FLOUR

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

$3.61 bln Global Export

EU 235 mln $
Ukraine 36 mln $
Uzbekistan 281 mln $
Turkey 1,107 mln $
Kuwait 40 mln $
South Africa 36 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 40.2%
Republic of Moldova 12.1%
State of Palestine 7.1%
United Arab Emirates 6.6%
Israel 6.6%
Somalia 2.1%
Turkey 1.7%
Lebanon 1.0%
Libya 0.5%
Iraq 0.5%
Other 2.2%

UKRAINE: DYNAMICS OF TRADE, MLN $

Export  Import  Balance

34 41 0.65% 68% $22 mln

UKRAINE: DYNAMICS OF TRADE, MLN $

WORLD: DYNAMICS OF EXPORT, BLN $

4.2 4.2 4.0 3.9 3.9 3.8 3.9 3.9 3.9 3.6

-1.6% CAGR
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

EU 2,000 mln $
Belarus 41 mln $
Ukraine 62 mln $
Belarus
Ukraine

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU
Thailand
Republic of Moldova
China
Turkey
Georgia
Indonesia
Peru
Ecuador
Israel
Other

UKRAINE: DYNAMICS OF TRADE, MLN $

Exports in times of war

WORLD: DYNAMICS OF EXPORT, BLN $

2.1% CAGR
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. EU 2,268 mln $
2. China 945 mln $
3. Republic of Korea 891 mln $

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- EU 72.6%
- Republic of Moldova 10.2%
- United Kingdom 9.0%
- Belarus 2.7%
- Azerbaijan 1.8%
- Iraq 0.9%
- Israel 0.9%
- Georgia 0.4%
- Venezuela 0.4%
- USA 0.2%

WORLD: DYNAMICS OF EXPORT, BLN $

EU 2021

UKRAINE: DYNAMICS OF TRADE, MLN $


EU

Egypt 82 mln $
CEREAL GROATS, FLAKES

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Canada $469 mln
2. EU $386 mln
3. USA $209 mln
4. China $52 mln
5. Zambia $35 mln

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

1. EU 52.1%
2. Republic of Moldova 10.2%
3. Israel 4.6%
4. Turkey 4.5%
5. United Kingdom 3.9%
6. Algeria 3.1%
7. Cameroon 1.8%
8. Tunisia 1.7%
9. Egypt 1.7%
10. Taiwan 1.6%

WORLD: DYNAMICS OF EXPORT, BLN $
RESIDUES AND WASTE FROM THE FOOD INDUSTRIES
RESIDUES AND WASTE FROM THE FOOD INDUSTRIES

- **6.3%** to **4.6%** the share of exports 2021 to 2022

- **74** to **72** number of export markets 2021 to 2022

- **49%** of 2021 **$710 million** exports in times of war

**DYNAMICS OF TRADE, BLN $**

**COMMODITY STRUCTURE, %**
- Other
- Bran, Sharps
- Soybean Meal
- Sunflower Meal

**Region Share**
- Europe **52.7%** (47.5%
- Asia **32.6%**
- EAEU **2.1%**
- Southeast Asia **2.3%**
- Africa **3.0%**
- Middle East **7.3%**
- America **0.1%**

**2021 2022**

Asia: 32.6% to 47.5%
EAEU: 2.1% to 2.3%
Middle East: 7.3% to 7.3%
Europe: 52.7% to 47.5%
Southeast Asia: 2.3%
America: 0.1%
Africa: 3.0%
OTHER MEAL, INCL. SUNFLOWER (EXCL. SOYBEAN)

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Canada $1,735 mln
2. Indonesia $1,327 mln
3. Ukraine $1,280 mln

$7.14 bln Global Export

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- China 44.9%
- EU 40.8%
- Turkey 4.0%
- India 2.5%
- United Kingdom 2.0%
- Egypt 1.6%
- Morocco 1.4%
- Israel 0.8%
- Belarus 0.6%
- Somalia 0.4%
- Other 1.3%

WORLD: DYNAMICS OF EXPORT, BLN $

- 2012: 4.6
- 2013: 5.2
- 2014: 5.4
- 2015: 5.6
- 2016: 5.6
- 2017: 5.6
- 2018: 5.6
- 2019: 5.6
- 2020: 5.6
- 2021: 5.6
- 2022: 5.6

4.0% CAGR
MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS

WORLD: DYNAMICS OF EXPORT, BLN $

UKRAINE: DYNAMICS OF TRADE, MLN $

SHARE OF GLOBAL EXPORT

EXPORT BALANCE

EXPORT MARKETS
RESIDUES OF STARCH AND SUGAR MANUFACTURE

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. USA $3,799 mln
2. China $384 mln
3. Russian Federation $262 mln
4. Ukraine $61 mln
5. Egypt $82 mln
6. Thailand $56 mln

TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS

- EU 54.7%
- Israel 11.6%
- Saudi Arabia 11.3%
- Republic of Korea 8.7%
- Turkey 3.9%
- Norway 3.7%
- China 2.6%
- United Kingdom 1.4%
- Japan 1.4%
- Thailand 0.4%
- Other 0.2%

UKRAINE: DYNAMICS OF TRADE, MLN $


WORLD: DYNAMICS OF EXPORT, BLN $

Trend line Export


Share of Global Export

Exports in times of war

25 24 0.62% 45% $45 bln

USA 3,799 mln $
FISH PRODUCTS
MODERN TRENDS IN THE INTERNATIONAL TRADE OF UKRAINIAN FOOD PRODUCTS

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**Top Importers of Ukrainian Food Products**

- **1. Chile**: 3,096 mln $
- **2. China**: 2,931 mln $
- **3. Norway**: 2,652 mln $
- **4. Malaysia**: 44 mln $
- **5. Costa Rica**: 38 mln $

---

**Major Exporters and the Position of Ukraine in 2021**

- **1. Chile**: 1 mln $
- **2. China**: 2 mln $
- **3. Norway**: 3 mln $

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**World Dynamics of Export, BLN $**

- Share of Global Export: 0.15%
- Exports in times of war: 57% $22 mln

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**Ukraine Dynamics of Trade, MLN $**

- Number of Export Markets: 21
- Share of Global Export: 0.15%
- Exports in times of war: 57% $22 mln

---

**Trade Balance**

<table>
<thead>
<tr>
<th>Year</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>-92</td>
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<tr>
<td>2013</td>
<td>-70</td>
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<tr>
<td>2014</td>
<td>-33</td>
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<td>2015</td>
<td>-17</td>
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<tr>
<td>2016</td>
<td>-27</td>
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<td>-42</td>
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<td>2018</td>
<td>-47</td>
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<tr>
<td>2019</td>
<td>-54</td>
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<tr>
<td>2020</td>
<td>-47</td>
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<tr>
<td>2021</td>
<td>-18</td>
</tr>
<tr>
<td>2022</td>
<td>26</td>
</tr>
</tbody>
</table>

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**USA**

- Global Export Share: 25.3%

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**Japan**

- Global Export Share: 16.9%

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**Azerbaijan**

- Global Export Share: 4.3%

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**Republic of Moldova**

- Global Export Share: 1.7%

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**Israel**

- Global Export Share: 0.2%
**MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021**

- **Global Export**: $27.32 bln
- **Ukraine**: 11 mln $ (1st place)
- **China**: 8.960 mln $ (1st place)
- **Israel**: 10 mln $ (57th place)
- **Vietnam**: 2.367 mln $ (58th place)
- **Thailand**: 3.436 mln $ (2nd place)
- **Fiji**: 11 mln $ (56th place)

**TOP-10 IMPORTERS OF UKRAINIAN FOOD PRODUCTS**

- **Republic of Moldova**: 34.2%
- **EU**: 10.5%
- **Georgia**: 5.9%
- **USA**: 5.7%
- **Azerbaijan**: 4.3%
- **Republic of Korea**: 3.8%
- **Israel**: 3.4%
- **Undefined Countries**: 3.4%
- **Armenia**: 2.3%
- **Uzbekistan**: 4.2%

**UKRAINE: DYNAMICS OF THE TRADE, MLN $**

- **2012**: $22.3mln
- **2013**: $25.6mln
- **2014**: $27.3mln
- **2015**: $25.1mln
- **2016**: $24.1mln
- **2017**: $25.5mln
- **2018**: $22.2mln
- **2019**: $20.4mln
- **2020**: $19.9mln
- **2021**: $13.7mln

**WORLD: DYNAMICS OF EXPORT, BLN $**

- **2012**: 22.5bln
- **2013**: 23.3bln
- **2014**: 23.0bln
- **2015**: 20.3bln
- **2016**: 20.4bln
- **2017**: 22.2bln
- **2018**: 25.1bln
- **2019**: 24.1bln
- **2020**: 25.5bln
- **2021**: 27.3bln

**Trend line**: CAGR 1.9%
FISH DRIED, SALTED OR IN BRINE

MAJOR EXPORTERS AND THE POSITION OF UKRAINE IN 2021

1. Norway 851 mln $
2. EU 525 mln $
3. China 337 mln $
4. Ukraine 6 mln $
5. Bosnia and Herzegovina 5 mln $
6. Kazakhstan 6 mln $

TOP IMPORTERS OF UKRAINIAN FOOD PRODUCTS

EU 36.4%
Israel 22.0%
Republic of Moldova 14.1%
Azerbaijan 13.6%
USA 12.1%
Canada 1.1%
Australia 0.5%
United Arab Emirates 0.2%
Other 0.1%

UKRAINE: DYNAMICS OF TRADE, MLN $

WORLD: DYNAMICS OF EXPORT, BLN $

exports in times of war

0.12% share of Global Export
22 number of export markets
76% $4 mln exports in times of war
The 6th edition of Agricultural export portfolio of Ukraine was prepared with the assistance of the Ministry of Economy of Ukraine and the Ministry of Agrarian Policy and Food of Ukraine, as well as with the support of the Ukrainian Business and Trade Association (UBTA) and the Ukrainian Agribusiness Club (UCAB)